| Prorates INC. |  | 888 776-7285 |  |  | Loans Detail Report - Summary Sect |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tally All changes |  |  |  |  |  |  |  |  |
| \% Chgs | 72.2\% | A | CHGS + | 109 | CHGS - | 57 |  |  |
| $\begin{gathered} \text { TotalChg } \\ 166 \end{gathered}$ | $\begin{gathered} \text { Avg Low } \\ 3.46 \end{gathered}$ | $\begin{gathered} \text { Avg High } \\ 10.90 \end{gathered}$ | Average $5.49$ | Avg.Chg 0.13 | $\begin{gathered} \text { TotalNew } \\ \mathbf{0} \end{gathered}$ | Inactive $0$ | $\begin{gathered} \text { Count } \\ \mathbf{2 3 0} \end{gathered}$ | No Change $125$ |


| LINE OF CREDIT Product Detail |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% Chgs | $95 \%$ | $\nabla$ | CHGS + | 25 | CHGS | 30 |  |
| RateChg | LowRate | HighRate | Avg.Rate | Avg.Chg | New | Inactive | Count |
| 55 | 3.360 | 8.250 | 5.236 | -0.001 | 0 | 0 | 58 |



[^0]










| Prorates INC. |  | Credit Card Data - Consume |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Survey Date: 10/16/2016 |  | Percentage Changed | 31\% |  |  |  |  |  |  |  |  |
| New/Inactive | Loan Type | Institution | Region | Reward Type | Reward Bonus \& Earn Rate | Spending | Rewards Points Earned | Rewards Points Per Dollar | Rewards Cost Per Point | $\begin{gathered} \hline \text { Rewards Cash } \\ \text { Back } \\ \hline \end{gathered}$ | Rewards Open Bonus |



| Prorates INC. 888 776-7285 |  |  | LOANS CHANGES Detail |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ID's | All Changes | RateChgs | NEW | Inactives | Prorates: <br> Detail reports clients receive a changes report showing all data fields which have changed since the prior publication. |  | Rate CHGs |  |  |
| 18 | 21 | 15 | 0 | 0 |  |  |  | 0.050 |  |
| MODE - Most Ocurrances |  |  | Latest Chg Date12/11/2016 | $\begin{gathered} \text { Today } \\ \text { 12/12/2016 } \end{gathered}$ |  |  |  | 0.215 | RateChgs |
| 96431 | Chase | Used Auto Loans |  |  | Rate |  |  | 71\% | $\square$ Inactives |
| $=2$ | $=12$ | =9 |  |  | $=15$ |  |  |  | - Other |
| ID | Lender | Product | EntryDate | Type | Field Name Old Value |  | New Value | stCHG |  |
| 96431 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | indexvalue | 0.79 | 0.8 |  |  |
| 92555 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | indexvalue | 0.79 | 0.8 |  |  |
| 92656 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | indexvalue | 0.79 | 0.8 |  |  |
| 96431 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | Spread |  | 4.287 |  |  |
| 92555 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | Spread | 4.297 | 4.287 |  |  |
| 92656 | OrangeCu | Equity Line of Credit | 12/11/2016 | Modify | Spread |  | 4.287 |  |  |
| 98819 | Chase | New Auto Loans | 12/11/2016 | Modify | Rate | 3.49 | 3.54 | 0.050 |  |
| 98817 | Chase | New Auto Loans | 12/11/2016 | Modify | Rate | 3.54 | 3.59 | 0.050 |  |
| 98842 | Chase | New Auto Loans | 12/11/2016 | Modify | Rate | 3.24 | 3.29 | 0.050 |  |
| 98843 | Chase | New Auto Loans | 12/11/2016 | Modify | Rate | 3.34 | 3.39 | 0.050 |  |
| 112871 | Chase | New Auto Loans | 12/11/2016 | Modify | Rate | 3.29 | 3.34 | 0.050 |  |
| 112872 | Chase | New Auto Loans | 12/11/2016 | Modify |  | 3.29 | 3.34 | 0.050 |  |
| 98821 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.59 | 3.64 | 0.050 |  |
| 98822 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.59 | 3.64 | 0.050 |  |
| 98845 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.74 | 3.79 | 0.050 |  |
| 98846 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.74 | 3.79 | 0.050 |  |
| 112821 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.89 | 3.94 | 0.050 |  |
| 112822 | Chase | Used Auto Loans | 12/11/2016 | Modify | Rate | 3.89 | 3.94 | 0.050 |  |
| 105334 | Wellsfargo | Used Auto Loans | 12/11/2016 | Modify | Rate | 4 | 4.125 | 0.125 |  |


| NEW AUTO | Prorates: <br> Any product may be summarized with any criteria you choose. |  | NEW AUTO | 7/1/2013 |  | USED AUTO | 7/1/2013 |  | USED AUTO $7 / 1 / 2013$ <br> AutoUsed-72m  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 72m-xs-Acr |  |  | ds-Dcr |  |  | AutoUsed-60m |  |  |  |  |  |
| INSTITUTION |  |  | ITUTION | RATE | CHG | INSTITUTION | RATE | CHG | INSTITUTION | RATE | CHG |
| Bank of America | 2.340 | (0.100) | SAFE CU | 6.490 |  | Patelco | 2.190 |  | Bank of America EECU | 2.390 | (0.100) |
| EECU | 2.490 |  | TravisCU | 8.740 |  | Bank of America | 2.290 | (0.100) |  | 2.490 |  |
| Sac CU | 2.490 |  | EECU | 8.9900 .100 |  | EECU | 2.490 |  | Sac CU | 2.490 |  |
| Patelco | 2.940 |  | Sac CU | $\begin{array}{ll} 9.390 & 0.100 \\ 9.990 & \end{array}$ |  | Sac CU | $2.490$ |  | Patelco | 2.940 |  |
| Client Name | 2.990 |  | Schools CU |  |  | Client Name |  |  | Client Name | 2.990 |  |
| SAFE CU | 2.990 |  | Client Name | $10.990$ |  | Schools CU | 2.790 |  | SAFE CU | 2.990 |  |
| Schools CU | 2.990 |  | Heritage | 11.390 | (0.250) | Heritage | 2.990 |  | Schools CU | 2.990 |  |
| TravisCU | 3.240 |  | Bank of America | NA |  | SAFE CU | 2.990 |  | TravisCU | 3.390 |  |
| Heritage | 3.750 |  | BankWest |  |  |  | Chase | 3.140 | (0.150) | Chase | 4.010 | (0.150) |
| Chase | 3.810 | (0.150) | Chase | NA |  | TravisCU | 3.390 |  | Heritage | 4.250 |  |
| US Bank | 4.360 |  | Patelco | NA |  | US Bank | 3.850 |  | US Bank | 4.360 |  |
| BankWest | 5.240 |  | RiverCty | NA |  | BankWest | 4.740 |  | BankWest | 5.240 |  |
| WellsFargo | 5.990 |  | US Bank | NA |  | WellsFargo | 5.240 |  | WellsFargo | 6.240 |  |
| RiverCty | 7.750 |  | WellsFargo | NA |  | RiverCty | 7.740 |  | RiverCty | NA |  |
| Average | 3.812 | (0.125) | Average | 9.426 | (0.017) | Average | 3.509 | (0.125) | Average | 3.598 | (0.125) |
| Median | 3.115 | (0.125) | Median | 9.390 | 0.100 | Median | 2.990 | (0.125) | Median | 2.990 | (0.125) |
| Low | 2.340 | (0.150) | Low | 6.490 | (0.250) | Low | 2.190 | (0.150) | Low | 2.390 | (0.150) |
| High | 7.750 | (0.100) | High | 11.390 | 0.100 | High | 7.740 | (0.100) | High | 6.240 | (0.100) |
| Total Count | 14 |  | Total Count | 7 |  | Total Count | 14 |  | Total Count | 13 |  |
| CHG Count | 2 |  | CHG Count | 3 |  | CHG Count | 2 |  | CHG Count | 2 |  |
| NEW Count | 0 |  | NEW Count | 0 |  | NEW Count | 0 |  | NEW Count | 0 |  |
| Inactive Count | 0 |  | Inactive Count | 0 |  | Inactive Count | 0 |  | Inactive Count | 0 |  |
| Pct CHG | 14.29\% |  | Pct CHG | 42.86\% |  | Pct CHG | 14.29\% |  | Pct CHG | 15.38\% |  |


| Prorates INC. 888 776-7285 CREDIT UNION 5300 CALL Data - Includes Survey Competitors ${ }^{\dagger}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  Use the Filter(s) or SORT on any field to isolate quarterly data. <br> Report Date: 12/11/2016 <br> Latest Data: <br> 6/30/2016 <br> If you would like more data, including historical, or custom reports for individual credit unions or banks please call or email us. |  |  |  |  |  |  |  |  |  |  |  |
| AVG/TOTALS | DATE | Total CUs | Total Members | Total Assets | AVG Total Assets |  | AVG Total Deposits | AVG Total Loans \& L | AVG RE Loans Total | AVG Total Members | Avg Credit Card Rate |
| USA | 6/30/2015 | 6,284 | 102,326,019 | \$1,182,603,371,689 | \$188,192,771 |  | \$159,105,268 | \$120,112,781 | \$81,727,329 | 16,284 | 1051.00\% |
| CA | 6/30/2015 | 357 | 10,249,110 | \$157,361,230,792 | \$440,787,761 |  | \$372,498,202 | \$258,151,505 | \$185,267,126 | 28,709 | 1077.00\% |
| Prrorates:Mutilple Quarters available in all reports |  |  |  |  |  |  |  |  |  |  |  |
| CU_Number | CU_Name | Metro Statistial Area | Data Date | CITY | STATE | ZIP | Total Assets | ATMlocations | BRANCHlocations | Total Amount of Shares and Deposits | Number of Total Loans and Leases (Sum of items 15-22) |
| CU_Number | CU_Name | SMSA | Cycle_Date | CITY | STATE | ZIP | ACCT_010 | ATMlocations | BRANCHlocations | ACCT_018 | ACCT_025A |
| 0 |  |  |  |  |  |  |  |  |  |  |  |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2011 | SANTA ANA | CA | 92705 | \$968,154,195 | 0 | 22 | \$862,869,502 | 26,135 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2011 | Santa Ana | CA | 92705 | $\$ 998,228,846$ | $\bigcirc$ | 22 | \$887,450,758 | 26,748 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2011 | Santa Ana | CA | 92705 | \$988,863,518 | 0 | 20 | \$878,602,791 | 26,818 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2012 | Santa Ana | CA | $92705$ | \$1,051,061,413 | 0 | 0 | \$938,624,643 | 26,568 |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2012 | Santa Ana | CA | 92705 | \$1,053,857,765 | 0 | 11 | \$937,527,519 | 26,601 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2012 | Santa Ana |  | $22705$ | \$1,048,043,089 | 0 | 0 | \$930,096,210 | 26,775 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2012 | Santa Ana | CA | 92705 | \$1,059,975,326 | 0 | 11 | \$939,549,437 | 27,302 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2013 | Santa Ana | ${ }_{C A}(\bigcirc)$ | 92705 | \$1,097,369,322 | 0 | 11 | \$977,742,910 | 27,290 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2013 | La Habra | CA | 90631 | \$511,517,073 | 7 | 4 | \$463,343,144 | 9,265 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2013 | La Habra | CA | 90631 | \$507,884,150 | 7 | 3 | \$458,414,351 | 9,722 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2013 | La Habra | CA | 90631 | \$504,820,838 | 7 | 4 | \$453,156,411 | 9,657 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2013 | La Habra | CA | 90631 | \$495,836,834 | 7 | 4 | \$445,462,255 | 9,351 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2014 | LA HABRA | CA | 90631 | \$504,179,332 | 6 | 3 | \$451,702,956 | 9,037 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2014 | La Habra | CA | 90631 | \$502,036,489 | 6 | 3 | \$448,057,353 | 8,929 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2014 | La Habra | CA | 90631 | \$499,411,332 | 6 | 3 | \$444,064,717 | 9,055 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2014 | La Habra | CA | 90631 | \$497,684,173 | 6 | 3 | \$441,609,642 | 9,063 |

## Prorates INC. 888 776-7285

NCUA 5300 CAll Data - Selected Interest Rate, Numeric and Dollar fields for competitors on yo
Use the Filter(s) or SORT on any field to isolate quarterly data.

| Report Date: 12/11/2016 |  | Latest Data: | 6/30/2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AVG/TOTALS | DATE | Total CUs | Total Members | Avg New Car Rate | Avg Used Car Rate | Avg Share Rate | Avg MM Rate | Avg CD Rate 1yr | AVG Branches | AVG Total Fees |
| USA | 6/30/2015 | 6,284 | 102,326,019 | 384.00\% | 510.00\% | 47.00\% | 26.60\% | 66.30\% | 4.8 | \$3.0 |
| CA | 6/30/2015 | 357 | 10,249,110 | 367.00\% | 457.00\% | 26.00\% | 18.00\% | 47.00\% | 3.0 | \$5.0 |


| CU_Number | CU_Name | Metro Statistial Area | Data Date | Total Amount of Loans \& Leases (Sum of items 15 22) | Number of current members (not number of accounts) | Number of potential members | Total Amount of Other Real Estate Loans/Lines of Credit | Interest Rate of Unsecured Credit Card Loans | Interest Rate of All Other Unsecured Loans/Lines of Credit | Interest Rate of New Vehicle Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| 68416 | ORANGE COUNTY'S | 360 | 6/30/2011 | \$494,195,175 | 77,723 | 5,000,000 | \$59,830,077 | 10.24\% | 13.23\% | 6.66\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2011 | \$504,362,199 | 78,554 |  | $8,271,708$ | 10.24\% | 13.25\% | 6.49\% |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2011 | \$504,535,896 | 80,461 | 5,000,000 | \$54,897,674 | 10.24\% | 13.29\% | 6.31\% |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2012 | \$506,580,868 | 81,268 | $5$ | \$53,136,519 | 10.24\% | 13.29\% | 6.06\% |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2012 | \$497,071,846 | 80,408 | 5,000,000 | \$50,955,910 | 10.24\% | 13.36\% | 5.66\% |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2012 | \$483,238,509 |  | 5,000,000 | \$48,995,522 | 10.24\% | 13.33\% | 6.16\% |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2012 | \$502,549,771 | 82,925 | 5,000,000 | \$46,744,893 | 10.24\% | 13.40\% | 4.52\% |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2013 | $07,833,57$ | $3$ | 5,000,000 | \$44,368,806 | 10.24\% | 13.43\% | 4.14\% |
| 68485 | AMERICAN FIRST | 360 | 3/31/2013 | \$264,217,568 | 39,760 | 3,010,232 | \$49,477,814 | 12.50\% | 12.50\% | 1.99\% |
| 68485 | AMERICAN FIRST | 360 | 6/30/2013 | \$260,736,642 | 39,339 | 3,010,232 | \$45,910,709 | 10.00\% | 11.40\% | 1.99\% |
| 68485 | AMERICAN FIRST | 360 | 9/30/2013 | \$256,554,568 | 38,987 | 3,010,232 | \$43,096,145 | 17.74\% | 11.40\% | 1.99\% |
| 68485 | AMERICAN FIRST | 360 | 12/31/2013 | \$255,632,541 | 38,521 | 3,010,232 | \$41,066,687 | 8.95\% | 11.40\% | 1.99\% |
| 68485 | AMERICAN FIRST | 360 | 3/31/2014 | \$253,844,947 | 38,085 | 3,114,363 | \$39,103,824 | 8.95\% | 11.40\% | 2.74\% |
| 68485 | AMERICAN FIRST | 360 | 6/30/2014 | \$258,295,695 | 37,588 | 3,114,363 | \$37,606,756 | 8.45\% | 11.40\% | 2.74\% |
| 68485 | AMERICAN FIRST | 360 | 9/30/2014 | \$285,264,532 | 37,387 | 3,114,363 | \$36,556,900 | 8.95\% | 11.40\% | 1.99\% |
| 68485 | AMERICAN FIRST | 360 | 12/31/2014 | \$291,072,212 | 37,297 | 3,114,363 | \$34,940,381 | 8.95\% | 9.25\% | 1.99\% |

## Prorates INC. 888 776-7285

NCUA 5300 CAll Data - Selected Interest Rate, Numeric and Dollar fields for competitors on yo
Use the Filter(s) or SORT on any field to isolate quarterly data.

| Report Date: 12/11/2016 |
| :--- |
| Latest Data: |
| AVG/TOTALS DATE Total CUs Total Members Avg Fees / Member <br> USA $6 / 30 / 2015$ 6,284 $102,326,019$ $\$ 12.50$ <br> CA $6 / 30 / 2015$ 357 $10,249,110$ $\$ 15.60$ |


| CU_Number | CU_Name | Metro Statistial Area | Data Date | Interest Rate of Used Vehicle Loans | Dividend/Interest Rate of Regular Shares | Interest Rate of Total Other Real Estate Loans/Lines of Credit | Dividend/Interest Rate of Money Market Shares with Minimum Balance Requirement-Withdraw | Dividend/Interest Rate of <br> Share Certificates with 1 Year Maturity | Total Amount of 1st Mortgage Real Estate Loans/Lines of Credit | Number of Total 1st Mortgage Real Estate Loans/Lines of Credit | Amount of Fixed Rate > 15 Years Loans Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CU_Number | CU_Name | SMSA | Cycle_Date | FS220_524 | FS220_552 | FS220_562 | FS220A_ACCT_532 | FS220A_ACCT_547 | FS220_703 | FS220_959 | FS220_704A |
|  |  |  |  |  |  |  | 1 |  |  |  |  |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2011 | 6.68\% | 0.10\% | 5.28\% | 0.57\% | 1.29\% | \$301,538,115 | 1,264 | \$93,580,543 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2011 | 6.27\% | 0.10\% | $5.22 \%$ | $\sqrt{\prime})_{0.44 \%}$ | 1.23\% | \$309,090,966 | 1,319 | \$92,541,297 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2011 | 6.03\% | 0.10\% | 5.18\% | 0.40\% | 1.16\% | \$312,053,976 | 1,408 | \$89,552,647 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2012 | 5.80\% | 0.10\% | $\sim \bigcap_{n}^{5.07 \%}$ | 0.36\% | 1.08\% | \$316,405,929 | 1,290 | \$89,094,774 |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2012 | 5.62\% | 0.10\% | 5.09\% | 0.15\% | 0.95\% | \$308,682,055 | 1,329 | \$86,797,756 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2012 | 5.32\% | $0.200$ | $5.10 \%$ | 0.34\% | 0.98\% | \$295,078,707 | 1,385 | \$87,639,164 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2012 | 4.92\% | 0.10\% | 5.05\% | 0.25\% | 0.94\% | \$309,447,636 | 1,497 | \$89,821,230 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2013 | $4.63 \%$ | Co.10\% | 5.02\% | 0.25\% | 0.88\% | \$314,511,788 | 1,386 | \$90,930,955 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2013 | 1.99\% | 0.04\% | 5.25\% | 0.20\% | 0.50\% | \$136,688,569 | 509 | \$77,656,757 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2013 | 2.49\% | 0.04\% | 5.25\% | 0.40\% | 0.50\% | \$137,929,402 | 527 | \$73,981,922 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2013 | 1.99\% | 0.04\% | 5.25\% | 0.40\% | 0.50\% | \$138,301,756 | 542 | \$68,873,423 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2013 | 1.99\% | 0.04\% | 5.25\% | 0.20\% | 0.50\% | \$142,839,871 | 555 | \$65,891,285 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2014 | 2.49\% | 0.04\% | 5.25\% | 0.20\% | 0.50\% | \$146,417,592 | 561 | \$61,229,508 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2014 | 2.49\% | 0.04\% | 5.25\% | 0.20\% | 0.50\% | \$155,547,600 | 578 | \$58,861,300 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2014 | 2.49\% | 0.04\% | 3.75\% | 0.20\% | 0.50\% | \$181,958,961 | 601 | \$54,376,801 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2014 | 2.49\% | 0.04\% | 6.85\% | 0.20\% | 0.50\% | \$187,652,929 | 627 | \$52,000,298 |

## Prorates INC. 888 776-7285

NCUA 5300 CAII Data - Selected Interest Rate, Numeric and Dollar fields for competitors on yo
Use the Filter(s) or SORT on any field to isolate quarterly data.

| Report Date: 12/11/2016 |
| :--- |
| Latest Data: |
| AVG/TOTALS DATE Total CUs Total Members <br> USA $6 / 30 / 2015$ 6,284 $102,326,019$ <br> CA $6 / 30 / 2015$ 357 $10,249,110$ |



| CU_Number | CU_Name | SMSA | Cycle_Date | FS220_705B | FS220_710 | FS220_720A | FS220_720B | FS220A_ACCT_131 | CALCULATED |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1 |  |  |  |  |  |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2011 | \$0 | \$361,368,192 | \$18,935,752 | \$14,020,161 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2011 | \$0 | \$367,362,674 | $\$ 33,702,587$ | $\$ 32,485,525$ | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2011 | \$0 | \$366,951,650 | \$52,343,339 | \$43,582,624 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2012 | \$0 | \$369,542,448 | $\wedge \stackrel{\$ 8,069,100}{\sim}$ | \$13,008,915 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 6/30/2012 | \$0 | \$359,637,965 | \$34,098,001 | \$24,639,331 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 9/30/2012 | \$0 | $\$ 344,074,22 .$ | $\$ 70,978,313$ | \$37,856,534 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 12/31/2012 | \$0 | \$356,192,529 | \$121,537,662 | \$51,704,655 | \$0 | \$0.00 |
| 68416 | ORANGE COUNTY'S | 360 | 3/31/2013 |  | $\$ 358,880,594$ | \$50,711,449 | \$9,359,401 | \$0 | \$0.00 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2013 | \$0 | \$186,166,383 | \$29,099,925 | \$11,166,850 | \$0 | \$0.00 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2013 | \$0 | \$183,840,111 | \$59,907,401 | \$21,955,055 | \$1,081,495 | \$27.49 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2013 | \$0 | \$181,397,901 | \$73,059,842 | \$28,592,057 | \$0 | \$0.00 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2013 | \$0 | \$183,906,558 | \$83,984,449 | \$31,915,357 | \$2,235,553 | \$58.03 |
| 68485 | AMERICAN FIRST | 360 | 3/31/2014 | \$0 | \$185,521,416 | \$8,185,810 | \$3,202,667 | \$497,178 | \$13.05 |
| 68485 | AMERICAN FIRST | 360 | 6/30/2014 | \$0 | \$193,154,356 | \$16,533,719 | \$6,671,517 | \$1,050,186 | \$27.94 |
| 68485 | AMERICAN FIRST | 360 | 9/30/2014 | \$0 | \$218,515,861 | \$25,359,640 | \$8,424,617 | \$1,623,220 | \$43.42 |
| 68485 | AMERICAN FIRST | 360 | 12/31/2014 | \$0 | \$222,593,310 | \$38,606,867 | \$12,479,517 | \$2,189,931 | \$58.72 |


| Prorates INC. |  | 888 776-7285 |  |  |  | FDIC Quarterly Call Data ${ }^{\dagger}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| + Use the Filters to isolate quarterly data, sort or filter any column data. More banks are available, including peer analysis. |  |  |  |  |  |  |  |  |
| Latest Data Included 6/30/2016 $\quad$Prrorates: <br> Mutilple Quarters available in all reports |  |  |  |  |  |  |  |  |
| FDIC \# | Name | Report_Date | CITY | STATE | ZIP | county | District | Employee Count |
| 3510 | Bank of America, National Association | 12/31/2015 | Charlotte | NC | 28202 | Mecklenburg | Richmond | 150,939 |
| 3510 | Bank of America, National Association | 3/31/2016 | Charlotte | NC | $28202$ | Mecklenburg | Richmond | 150,839 |
| 3511 | Wells Fargo Bank, National Association | 12/31/2015 | Sioux Falls | SD | 57104 | Minnehaha | Minneapolis | 228,815 |
| 3511 | Wells Fargo Bank, National Association | 3/31/2016 | Sioux Falls |  | $58104$ | Minnehaha | Minneapolis | 232,412 |
| 3511 | Wells Fargo Bank, National Association | 6/30/2016 | Sioux Falls | SD | 57104 | Minnehaha | Minneapolis | 233,312 |
| 4297 | Capital One, National Association | 12/31/2015 | Mclean |  | 22102 | Fairfax | Richmond | 29,490 |
| 4297 | Capital One, National Association | 3/31/2016 | Mclean | VA | 22102 | Fairfax | Richmond | 29,311 |
| 4297 | Capital One, National Association | 6/30/2016 |  | VA | 22102 | Fairfax | Richmond | 28,833 |
| 5452 | First National Bank of Omaha | 12/31/2015 | Omaha | NE | 68197 | Douglas | Kansas City | 4,659 |
| 5452 | First National Bank of Omaha | 3/31/2016 | Omaha | NE | 68197 | Douglas | Kansas City | 4,701 |
| 5452 | First National Bank of Omaha | 6/30/2016 | Omaha | NE | 68197 | Douglas | Kansas City | 4,689 |
| 6548 | U.S. Bank National Association | 12/31/2015 | Cincinnati | OH | 45202 | Hamilton | Cleveland | 64,299 |
| 6548 | U.S. Bank National Association | 3/31/2016 | Cincinnati | OH | 45202 | Hamilton | Cleveland | 64,885 |
| 6548 | U.S. Bank National Association | 6/30/2016 | Cincinnati | OH | 45202 | Hamilton | Cleveland | 66,354 |


| Prorates INC. |  | 888 776-7285 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| + Use the Filters to isolate quarterly data, sort or filter an |  |  |  |  |  |  |  |  |
| Latest Data Included |  | 6/30/2016 | Prrorates: <br> Mutilple Quarters available in all reports |  |  |  |  |  |
| FDIC \# | Name | Report_Date | Total Assets \$,000 | Net Loans \& Leases $\$, 000$ | Domestic Deposits \$,000 | Credit Cards \$,000 | Auto Loans \$,000 | $\begin{aligned} & \text { Avg Assets Qtrly } \\ & \$, 000 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |
| 3510 | Bank of America, National Association | 12/31/2015 | \$1,639,305,000 | \$867,765,000 | \$1,213,734,000 | \$99,577,000 | \$34,393,000 | \$1,627,865,500 |
| 3510 | Bank of America, National Association | 3/31/2016 | \$1,653,947,000 | \$871,962,000 | $\underset{\sim}{\$ 1,213,727,000}$ | \$96,380,000 | \$37,004,000 | \$1,646,626,000 |
| 3511 | Wells Fargo Bank, National Association | 12/31/2015 | \$1,610,580,000 | \$878,562,000 | \$1,120,976,000 | \$27,047,000 | \$58,166,000 | \$1,594,877,000 |
| 3511 | Wells Fargo Bank, National Association | 3/31/2016 | \$1,667,785,000 |  | \$1,139,478,000 | \$26,292,000 | \$58,861,000 | \$1,639,182,500 |
| 3511 | Wells Fargo Bank, National Association | 6/30/2016 | \$1,699,435,000 | \$921,410,000 | \$1,145,337,000 | \$27,164,000 | \$60,140,000 | \$1,683,610,000 |
| 4297 | Capital One, National Association | 12/31/2015 | $\$ 273,231,606$ | $\$ 150,637,015$ | \$203,198,585 | \$17,313,439 | \$41,549,034 | \$263,833,855 |
| 4297 | Capital One, National Association | 3/31/2016 | \$271,187,531 | \$150,755,875 | \$208,152,423 | \$15,184,175 | \$42,714,073 | \$272,209,569 |
| 4297 | Capital One, National Association | 6/30/2016 |  | \$153,396,652 | \$207,791,098 | \$15,268,493 | \$44,504,941 | \$274,924,163 |
| 5452 | First National Bank of Omaha | 12/31/2015 | \$18,260,025 | \$13,187,131 | \$15,116,455 | \$5,273,373 | \$32,559 | \$17,946,332 |
| 5452 | First National Bank of Omaha | 3/31/2016 | \$18,421,738 | \$13,030,194 | \$15,243,494 | \$5,134,744 | \$32,890 | \$18,340,882 |
| 5452 | First National Bank of Omaha | 6/30/2016 | \$18,689,426 | \$13,530,376 | \$15,215,219 | \$5,280,915 | \$33,025 | \$18,555,582 |
| 6548 | U.S. Bank National Association | 12/31/2015 | \$417,458,234 | \$259,137,459 | \$279,757,877 | \$21,012,472 | \$16,586,702 | \$414,174,054 |
| 6548 | U.S. Bank National Association | 3/31/2016 | \$423,203,763 | \$263,697,563 | \$288,161,152 | \$19,956,761 | \$16,656,642 | \$420,330,999 |
| 6548 | U.S. Bank National Association | 6/30/2016 | \$433,462,707 | \$268,104,901 | \$298,344,516 | \$20,571,016 | \$16,799,168 | \$428,333,235 |



| Prorates INC. 888 776-7285 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| FDIC \# | Name | Report_Date | Interstate <br> Branches $(1=\mathrm{Y}, 0=\mathrm{N})$ | Offices Domestic | Branches Domestic | Constr \& Dev / <br> Total Assets ${ }^{\dagger}$ | ConmRE / Total Assets ${ }^{\dagger}$ | MultiFamily / Total Assets ${ }^{\dagger}$ |
| 3510 | Bank of America, National Association | 12/31/2015 | 1 | 4,845 | 4,861 | 0.6\% | 3.5\% | 0.4\% |
| 3510 | Bank of America, National Association | 3/31/2016 | 1 | 4,796 | 4,861 | $\wedge^{0.6 \%}$ | 3.4\% | 0.4\% |
| 3511 | Wells Fargo Bank, National Association | 12/31/2015 | 1 | 6,246 | 6,232 | 1.3\% | 6.0\% | 1.0\% |
| 3511 | Wells Fargo Bank, National Association | 3/31/2016 | 1 | 6,253 |  | 1.3\% | 5.9\% | 0.8\% |
| 3511 | Wells Fargo Bank, National Association | 6/30/2016 | 1 | 6,240 | 6,232 | 1.3\% | 6.0\% | 0.9\% |
| 4297 | Capital One, National Association | 12/31/2015 | 1 | $\sqrt{(\Omega}^{826}$ | 840 | 0.9\% | 5.9\% | 3.5\% |
| 4297 | Capital One, National Association | 3/31/2016 | 1 | 815 | 840 | 0.9\% | 6.1\% | 3.8\% |
| 4297 | Capital One, National Association | 6/30/2016 |  | 814 | 840 | 0.8\% | 6.0\% | 3.8\% |
| 5452 | First National Bank of Omaha | 12/31/2015 | 1 | 124 | 124 | 2.7\% | 9.4\% | 1.2\% |
| 5452 | First National Bank of Omaha | 3/31/2016 | 1 | 124 | 124 | 2.7\% | 9.5\% | 1.1\% |
| 5452 | First National Bank of Omaha | 6/30/2016 | 1 | 124 | 124 | 2.9\% | 9.8\% | 1.2\% |
| 6548 | U.S. Bank National Association | 12/31/2015 | 1 | 3,227 | 3,221 | 2.5\% | 5.7\% | 1.0\% |
| 6548 | U.S. Bank National Association | 3/31/2016 | 1 | 3,222 | 3,221 | 2.5\% | 5.7\% | 1.0\% |
| 6548 | U.S. Bank National Association | 6/30/2016 | 1 | 3,222 | 3,221 | 2.6\% | 5.6\% | 1.0\% |



Prorates INC. 888 776-7285 FEDERAL Numbers H15, FDIC, COFI ${ }^{[1]}$

${ }^{[1]}$ Data sources include FHFA, FDIC, ICE, FNMA, Federal Reserve H15 and other reports. Prorates INC. provides this as a courtesy to current subscribers to other recurring surveys.
[2] Daily Updates are available - . Right click anywhere in the data area above and select "REFRESH". Data is generated from Prorates website http://www.prorates.com.
[3] The COFI is computed from data reported by COFI Reporting Members of the Federal Home Loan Bank of San Francisco. For October 2016, 10 eligible institutions reported COFI data.
[4] Includes all conventional, single-family, purchase loans closed during the last five days of the month, for roughly 20 lenders and more than 5,000 loans.
*Averages for a month consist of the simple average of the monthend balances for that month and the prior month for total funds, deposit accounts, advances, and other borrowings.
**The total interest expense is derived from interest expense reported on deposit accounts, Federal Home Loan Bank advances, and other borrowings, adjusted for the number of days in the month.
$\dagger$ Federal Reserve H15 Selected Interest Rate Weekly Averages, gathered Tuesday of each week. Monthly averages are updated the first week of the month.
Prorates INC. San Francisco, CA ph: 888 776-7285


[^0]:    Prorates INC. SF, CA 888 776-7285 (c)Copyright 2016

