File: Sample_DEPOSITS-2013.xls 11/11/2013 Page 1

File: Sample_DEPOSITS-2013.xls				11/11/2013												
Prorates INC. 888 776-7285				CD Deposit Product Detail												
Survey Date:	09/06/13	% Chgs	3%	CHG Trend up+												
RATE	ID Num	EFFECTIVE	INICTITUTION	LOAN TYPE		MIN\$		MAX \$	TERN MIN		TERM MAX		NTEREST		Customer	Other
CHG	Num	Low Rate	High Rate	LOAN TYPE Avg. Rate	Avg. Change	Inactive	Rate Ch	New	IVIIIV	-	IVIAA		RATE	Type	Bonus	Bonus
	239	0.100	2.850	0.934	0.220	1	5	2								
FILTER ROW																
0.050	105440	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	1	to	2	mos	0.250	F	None	None
0.050	105441	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	2	to	3	mos	0.250	F	None	None
	105442	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	3	to	6	mos	0.280	F	None	None
	105443	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	6	to	12	mos	0.300	F	None	None
INACTIVE	105444	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	12	to	23	mos	0.600	F	None	None
	105439	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	12	to	23	mos	0.250	F	None	None
	105445	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	24	to	35	mos	0.800	F	None	None
-0.250	105446	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	36	to	47	mos	1.010	F	None	None
	105447	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	48	to	59	mos	1.500	F	None	None
	105448	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	60	to	83	mos	1.750	F	None	None
	105449	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$1,000	-	\$10,000	84	to	999	mos	2.000	F	None	None
NEW	105437	10/07/10	Bank of America	CD & IRA *Risk Free CD*		\$2,000	-	\$100,000	9	to	999	mos	0.400	F	None	None
NEW	105435	10/07/10	Bank of America	CD & IRA *Promotional CD*	•	\$2,000	-	\$100,000	12	to	999	mos	0.650	F	None	None
	105436	10/07/10	Bank of America	CD & IRA *Risk Free CD*		\$5,000	-	\$100,000	9	to	999	mos	0.400	F	None	None
	105451	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	1	to	2	mos	0.250	F	None	None
	105452	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	2	to	3	mos	0.250	F	None	None
	105453	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	3	to	6	mos	0.280	F	None	None
	105454	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	6	to	12	mos	0.300	F	None	None
	105455	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	12	to	23	mos	0.600	F	None	None
	105450	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	12	to	1	mos	0.250	F	None	None
	105434	10/07/10	Bank of America	CD & IRA *Promotional CD*		\$10,000	-	\$100,000	12	to	999	mos	0.650	F	None	None
	105438	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$100,000	18	to	999	mos	0.850	F	None	None
	105456	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	24	to	35	mos	0.800	F	None	None
	105457	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	36	to	47	mos	1.010	F	None	None
	105458	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	48	to	59	mos	1.500	F	None	None
	105459	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	60	to	83	mos	1.750	F	None	None
	105460	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$10,000	-	\$49,999	84	to	999	mos	2.000	F	None	None
	105462	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$50,000	-	\$99,999	1	to	2	mos	0.250	F	None	None
	105463	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$50,000	-	\$99,999	2	to	3	mos	0.250	F	None	None
	105464	10/07/10	Bank of America	CD & IRA *Opt-Up*CD*		\$50,000	-	\$99,999	3	to	6	mos	0.280	F	None	None

Prorates INC		888 776-728		MM Deposit Produ	ct Detai <u>l</u>			1/2013			
Survey Date:	09/06/13	% Chgs	0%	CHG Trend <>							
RATE	ID	EFFECTIVE							INTEREST	Customer	Other
CHG	Num	DATE Low Rate	INSTITUTION High Rate	LOAN TYPE Avg. Rate	Avg. Change	MIN \$ Inactive	Rate Ch	MAX \$ New	RATE	Bonus	Bonus
	76	0.010	0.600	0.260	0.000	0	0	0			
	105664	10/07/10	Bank of America	*Growth Cash Maximizer*		\$1	-	\$5,000	0.150	0.250	None
	105665	10/07/10	Bank of America	*Growth Cash Maximizer*		\$5,000	-	\$9,999	0.150	0.250	None
	105666	10/07/10	Bank of America	*Growth Cash Maximizer*		\$10,000	-	\$24,999	0.200	0.250	None
	105667	10/07/10	Bank of America	*Growth Cash Maximizer*		\$25,000	-	\$49,999	0.400	0.250	None
	105668	10/07/10	Bank of America	*Growth Cash Maximizer*		\$50,000	-	\$99,999	0.400	0.250	None
	105669	10/07/10	Bank of America	*Growth Cash Maximizer*		\$100,000	-	\$499,999	0.400	0.250	None
	105670	10/07/10	Bank of America	*Growth Cash Maximizer*		\$500,000	-	\$2,499,999	0.450	0.250	None
	105671	10/07/10	Bank of America	*Growth Cash Maximizer*		\$2,500,000	-	\$5,000,000	0.450	0.250	None
	105672	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$1	-	\$10,000	0.100	0.250	None
	105680	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$1	-	\$10,000	0.100	0.250	None
	105688	10/07/10	Bank of America	Business Business Money M	larket	\$1	-	\$10,000	0.100	0.250	None
	105689	10/07/10	Bank of America	Business Business Money M	larket	\$10,000	-	\$24,999	0.100	0.250	None
	105681	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$10,000	-	\$24,999	0.100	0.250	None
	105673	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$10,000	-	\$24,999	0.500	0.250	None
	105674	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$25,000	-	\$49,999	0.500	0.250	None
	105682	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$25,000	-	\$49,999	0.100	0.250	None
	105690	10/07/10	Bank of America	Business Business Money N	larket	\$25,000	-	\$49,999	0.100	0.250	None
	105691	10/07/10	Bank of America	Business Business Money N	larket	\$50,000	-	\$99,999	0.100	0.250	None
	105683	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$50,000	-	\$99,999	0.200	0.250	None
	105675	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$50,000	-	\$99,999	0.500	0.250	None
	105676	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$100,000	-	\$249,999	0.500	0.250	None
	105684	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$100,000	-	\$100,000	0.300	0.250	None
	105692	10/07/10	Bank of America	Business Business Money N	larket	\$100,000	-	\$249,999	0.100	0.250	None
	105693	10/07/10	Bank of America	Business Business Money M	larket	\$250,000	-	\$499,999	0.100	0.250	None
	105685	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$250,000	-	\$100,000	0.300	0.250	None
	105677	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$250,000	-	\$499,999	0.500	0.250	None
	105678	10/07/10	Bank of America	Business Select Business Int	erest Maximiz	\$500,000	-	\$2,499,999	0.500	0.250	None
	105686	10/07/10	Bank of America	Business Business Interest N	Maximizer	\$500,000	-	\$2,499,999	0.300	0.250	None
	105694	10/07/10	Bank of America	Business Business Money M	larket	\$500,000	-	\$999,999	0.100	0.250	None
	105695	10/07/10	Bank of America	Business Business Money M	larket	\$1,000,000	-	\$5,000,000	0.100	0.250	None

Prorates INC. (888) 776-7285 SF, CA (c) Copyright

CD 12mos BES	T RATE	7/1/2013	CD 24mos BEST	RATE	7/1/2013	CD 36mos BES	T RATE	7/1/2013	CD 48mos BEST	RATE	7/1/2013
CD12			CD24			CD36			CD48		
INSTITUTION	RATE	CHG									
SDCCU	0.200	0.050	N.Island FCU	0.250		N.Island FCU	0.300		M.F.C.U.	0.350	
CLIENT NAME	0.200		M.F.C.U.	0.250	0.100	M.F.C.U.	0.300		Cal Coast	0.350	0.200
Cal Coast	0.150	0.050	Cal Coast	0.200		Cal Coast	0.250	0.050	SanDiegoCCU	0.300	
M.F.C.U.	0.150		SDCCU	0.200		SanDiegoCCU	0.250		WellsFargo	0.300	
N.Island FCU	0.100		WellsFargo	0.150	(0.010)	WellsFargo	0.200		CLIENT NAME	0.250	
Chase	0.100		Chase	0.150		CLIENT NAME	0.200		Chase	0.250	
WellsFargo	0.100		CLIENT NAME	0.150		Chase	0.200		N.Island FCU	0.250	0.250
NAVY FCU	0.100		NAVY FCU	0.150		NAVY FCU	0.200		NAVY FCU	0.250	
PacMarineCU	0.100	(0.050)	PacMarineCU	0.150		PacMarineCU	0.200	0.250	PacMarineCU	0.250	
UnionBk	0.100		UnionBk	0.150		UnionBk	0.200		UnionBk	0.250	
USAA FSB	0.100		USAA FSB	0.150		USAA FSB	0.200		USAA FSB	0.250	
USE CU	0.100		USE CU	0.150		USE CU	0.200		USE CU	0.250	
Average	0.125	0.017	Average	0.175	0.045	Average	0.225	0.150	Average	0.275	0.225
Median	0.100	0.050	Median	0.150	0.045	Median	0.200	0.150	Median	0.250	0.225
Low	0.100	(0.050)	Low	0.150	(0.010)	Low	0.200	0.050	Low	0.250	0.200
High	0.200	0.050	High	0.250	0.100	High	0.300	0.250	High	0.350	0.250
Count	12		Count	12		Count	12		Count	12	
Count CHG	3		Count CHG	2		Count CHG	2		Count CHG	2	
Count NEW	0		Count NEW	0		Count NEW	0		Count NEW	0	
Count Inactive	0		Count Inactive	0		Count Inactive	0		Count Inactive	0	
Pct CHG	25.00%		Pct CHG	16.67%		Pct CHG	16.67%		Pct CHG	16.67%	

File: Sample_LOANS-2013.xls 11/5/2013 Page 1

Prorates INC.

888 776-7285

CREDIT UNION 5300 CALL Data - Includes Survey Competitors

NCUA 5300 CAll Data - Selected Interest Rate, Numeric and Dollar fields for competitors on your survey.

We have all data available for all credit unions nationwide, if you would like more data, including historical, please call or email us.

Use the Filter(s) or SORT on any field to isolate quarterly data.

Report Date. 9/0/	2013							NEW 2013	NEW				
CU_Number	CU_Name	Metro Statistial Area	Data Date	СІТҮ	STATE	ZIP	Total Assets	ATMlocations	BRANCHlocations	Total Amount of Shares and Deposits		Total Amount of Loans & Leases (Sum of items 15-22)	Number of current members (not number of accounts)
CU_Number	CU_Name	SMSA	Cycle_Date	CITY	STATE	ZIP	ACCT_010	ATMlocations	BRANCHlocations	ACCT_018	ACCT_025A	ACCT_025B	ACCT_083
FILTER ROW													
ClientCU#	THE client name	6920	6/30/2011	SACRAMENTO	CA	95852	\$7,458,123,465	0	1	\$6,502,401,605	234,004	\$3,615,087,322	591,620
ClientCU#	THE client name	6920	9/30/2011	SACRAMENTO	CA	95852	\$7,402,965,292	0	1	\$6,489,021,250	234,113	\$3,608,440,857	595,614
ClientCU#	THE client name	6920	12/31/2011	SACRAMENTO	CA	95852	\$7,508,945,792	0	1	\$6,574,447,872	237,179	\$3,625,476,138	603,849
ClientCU#	THE client name	6920	3/31/2012	SACRAMENTO	CA	95852	\$7,827,956,498	0	0	\$6,877,697,850	232,594	\$3,580,903,028	611,931
ClientCU#	THE client name	6920	6/30/2012	Sacramento	CA	95852	\$7,886,664,284	0	84	\$6,905,880,939	237,536	\$3,639,061,649	616,580
ClientCU#	THE client name	6920	9/30/2012	Sacramento	CA	95852	\$7,958,975,047	0	0	\$6,932,084,135	239,146	\$3,591,352,476	623,951
ClientCU#	THE client name	6920	12/31/2012	Sacramento	CA	95852	\$7,963,005,682	0	84	\$6,940,122,351	244,252	\$3,568,302,265	629,260
ClientCU#	THE client name	6920	3/31/2013	Sacramento	CA	95852	\$8,218,132,449	0	84	\$7,151,979,081	240,544	\$3,531,949,189	636,494
62641	SACRAMENTO	6920	6/30/2011	SACRAMENTO	CA	95812	\$339,497,171	0	7	\$297,623,195	15,852	\$125,170,807	25,085
62641	SACRAMENTO	6920	9/30/2011	SACRAMENTO	CA	95812	\$341,596,106	0	7	\$300,231,462	7,762	\$124,173,933	24,943
62641	SACRAMENTO	6920	12/31/2011	SACRAMENTO	CA	95812	\$340,474,484	0	6	\$298,674,536	7,839	\$124,615,875	24,924
62641	SACRAMENTO	6920	3/31/2012	SACRAMENTO	CA	95812	\$354,205,565	0	0	\$311,470,741	7,495	\$122,522,181	24,789

Prorates INC.

888 776-7285

NCUA 5300 CAll Data - Selected Intere We have all data available for all credi

Use the Filter(s) or SORT on any field \boldsymbol{t}

CU_Number	CU_Name	Number of potential members	Total Amount of Other Real Estate Loans/Lines of Credit	Interest Rate of Unsecured Credit Card Loans	Interest Rate of All Other Unsecured Loans/Lines of Credit	Interest Rate of New Vehicle Loans	Interest Rate of Used Vehicle Loans	Dividend/Interest Rate of Regular Shares	Interest Rate of Total Other Real Estate Loans/Lines of Credit	Interest Rate of Total 1st Mortgage Real Estate Loans/Lines of Credit
CU_Number	CU_Name	ACCT_084	FS220_386	FS220_521	FS220_522	FS220_523	FS220_524	FS220_552	FS220_562	FS220_563
FILTER ROW										
ClientCU#	THE client name	17,100,000	\$720,919,075	10.90%	10.00%	4.69%	3.89%	0.10%	6.99%	4.63%
ClientCU#	THE client name	17,100,000	\$684,306,040	10.90%	10.00%	4.29%	2.99%	0.10%	6.99%	3.88%
ClientCU#	THE client name	17,100,000	\$648,407,583	10.90%	10.00%	4.29%	3.49%	0.10%	6.99%	3.88%
ClientCU#	THE client name	17,100,000	\$609,286,302	10.90%	13.74%	4.29%	2.99%	0.10%	6.99%	3.88%
ClientCU#	THE client name	17,100,000	\$576,753,364	10.90%	13.74%	4.29%	2.99%	0.08%	6.99%	3.75%
ClientCU#	THE client name	17,100,000	\$542,239,714	10.90%	13.74%	4.29%	2.99%	0.05%	6.99%	3.75%
ClientCU#	THE client name	17,100,000	\$508,368,142	10.90%	13.74%	2.99%	2.99%	0.04%	6.99%	3.75%
ClientCU#	THE client name	17,100,000	\$493,243,533	10.90%	13.74%	2.99%	2.99%	0.04%	6.99%	3.75%
62641	SACRAMENTO	50,000	\$48,512,024	8.67%	10.00%	5.14%	5.23%	0.09%	5.01%	4.29%
62641	SACRAMENTO	50,000	\$46,948,949	8.99%	9.12%	3.70%	4.67%	0.09%	4.20%	4.13%
62641	SACRAMENTO	50,000	\$45,315,409	8.76%	10.19%	2.67%	4.59%	0.07%	4.60%	3.50%
62641	SACRAMENTO	50,000	\$43,838,290	8.87%	10.27%	2.23%	3.74%	0.07%	4.29%	3.46%

Prorates INC.

888 776-7285

NCUA 5300 CAll Data - Selected Intere We have all data available for all credi

Use the Filter(s) or SORT on any field t

CU_Number	CU_Name	Dividend/Interest Rate of Money Market Shares with Minimum	,Dividend/Interest Rate of Share Certificates with 1 Year Maturity"	Total Amount of 1st Mortgage Real Estate Loans/Lines of Credit	Number of Total 1st Mortgage Real Estate Loans/Lines of Credit	Amount of Loans Outstanding - First Mortgage - Fixed Rate	Amount of Fixed Rate > 15 Years Loans Outstanding	Amount of Fixed Rate 15 Years or less Loans Outstanding	Amount of Loans Outstanding - First Mortgage - Adjustable	Amount of Adjustable Rate > 1 Year Loans Outstanding
CU_Number	CU_Name	FS220A_ACCT_532	FS220A_ACCT_547	FS220_703	FS220_959	FS220_704	FS220_704A	FS220_704B	FS220_705	FS220_705B
FILTER ROW										
ClientCU#	THE client name	0.40%	0.50%	\$1,460,670,424	10,234	0	\$865,724,152	\$273,773,357	\$0	\$51,787,461
ClientCU#	THE client name	0.35%	0.40%	\$1,451,247,458	10,236	0	\$858,077,106	\$276,281,360	\$0	\$52,460,701
ClientCU#	THE client name	0.35%	1.64%	\$1,456,381,603	10,406	0	\$857,636,452	\$288,407,356	\$0	\$51,033,921
ClientCU#	THE client name	0.27%	1.34%	\$1,462,193,170	10,442	0	\$851,608,145	\$307,124,517	\$0	\$49,808,785
ClientCU#	THE client name	0.31%	1.92%	\$1,516,765,016	10,991	0	\$868,847,341	\$351,210,520	\$0	\$49,729,135
ClientCU#	THE client name	0.21%	1.24%	\$1,487,532,197	11,025	0	\$826,610,313	\$368,894,204	\$0	\$50,883,691
ClientCU#	THE client name	0.16%	1.09%	\$1,476,732,770	11,137	0	\$816,407,213	\$377,155,914	\$0	\$49,529,452
ClientCU#	THE client name	0.15%	1.09%	\$1,427,045,353	10,364	0	\$797,494,631	\$373,042,226	\$0	\$28,101,239
62641	SACRAMENTO	0.40%	0.57%	\$18,288,211	573	0	\$6,730,137	\$6,075,031	\$0	\$0
62641	SACRAMENTO	0.32%	0.39%	\$17,812,748	96	0	\$6,482,804	\$5,878,922	\$0	\$0
62641	SACRAMENTO	0.26%	0.32%	\$16,703,952	93	0	\$6,439,388	\$5,393,265	\$0	\$0
62641	SACRAMENTO	0.23%	0.32%	\$16,883,828	92	0	\$6,352,617	\$5,007,212	\$0	\$0

Page 4

Prorates INC.

888 776-7285

NCUA 5300 CAll Data - Selected Intere We have all data available for all credi

Use the Filter(s) or SORT on any field t

	CU_Number	CU_Name	Total Amount of Loans Outstanding	Amount Granted YTD First Mortgage - Fixed Rate	Amount of Fixed Rate > 15 Years Loans Granted Year-to-Date	Amount of Fixed Rate 15 Years or less Loans Granted Year-to-Date
	CU_Number	CU_Name	FS220_710	FS220_720	FS220_720A	FS220_720B
FII	TER ROW					
	ClientCU#	THE client name	\$2,181,589,499	\$0	\$83,387,060	\$38,812,911
	ClientCU#	THE client name	\$2,135,553,498	\$0	\$113,585,560	\$63,830,581
	ClientCU#	THE client name	\$2,104,789,186	\$0	\$165,903,514	\$104,114,742
	ClientCU#	THE client name	\$2,071,479,472	\$0	\$42,352,150	\$47,225,506
	ClientCU#	THE client name	\$2,093,518,380	\$0	\$114,712,525	\$94,622,595
	ClientCU#	THE client name	\$2,029,771,911	\$0	\$204,582,840	\$147,106,977
	ClientCU#	THE client name	\$1,985,100,912	\$0	\$253,594,315	\$176,675,331
	ClientCU#	THE client name	\$1,920,288,886	\$0	\$35,847,821	\$24,705,129
	62641	SACRAMENTO	\$66,800,235	\$0	\$13,072,065	\$4,968,547
	62641	SACRAMENTO	\$64,761,697	\$0	\$20,786,248	\$11,598,876
	62641	SACRAMENTO	\$62,019,361	\$0	\$29,372,674	\$17,024,896
	62641	SACRAMENTO	\$60,722,118	\$0	\$8,997,283	\$3,173,733